

Welcome to the Summer edition of chatterbox. Inside you will find a bit of fun together with a few ideas to get the mind working. New retail packs, new software product and a new line of low cost bevelled clusters. Check out our updated website where you can download brochures and a hand full of free window designs. A directory menu is listed at the beginning of site at <http://www.duralead.com/sitemap.html>. Enjoy the newsletter and feedback is always welcome.

### He who treads softly goes far. *Chinees proverb*

The wind and the sun were arguing about who was the strongest. The wind said i am much more powerful than you, "watch me". You see that man over there? I will blow his coat off. The sun hid behind the cloud and watched the wind as he blew and blew, trying to remove the mans coat. The man gripped tightly onto his coat and the wind eventually gave up. Out popped Mr Sun from behind the clouds, watch me he said. He smiled and increased the temperature. Within a few minutes the man began to sweat and quickly removed his coat. You see he said, the softer approach goes much further than the forceful one...



### Ever feel a little unfortunate? Compare yourself on the world scale.

If you have food in your fridge, cloths on your back, a roof over your head and a place to sleep, you are richer than 75% of the world.

If you have money in the bank, your wallet, and some spare change, you are within the top 8% of the worlds wealthy.

If you woke up this morning with more health than illness, you are more blessed than the millions of people that will not survive this week.

If you are able to read this, then you are more fortunate than 3 billion people who are unable to read at all.

Always put 100% in at work: 20% Monday, 30% Tuesday 10% Wednesday, 35% Thursday and 5% Friday.



### A culture of discipline is not a principle of business; it is a principle of greatness.



### The Evil in Selfishness

One day, the wise King Soloman was approached by two women arguing over a baby. Each claimed the child was hers. Unable to judge, King Soloman thought up a plan he offered to cut the baby in half, giving half to one and half to the other. The first woman agreed with the king: "Let the baby be neither mine nor hers. If I can't have the child she cried, "she can't have it either". Soloman knew immedietly that this was the rightful mother. He returned the baby to her.

### An education relieves you of the burden of having to believe everything you are told.



**Duralead Multyfilm**  
Wilson Road, Humberston  
North East Lincolnshire, DN15 4W, England.  
Tel: 44-1472-811123  
Fax: 44-1472-811124  
E-mail: sales@duralead.com

#### Two New Leaded Window Packs

Introducing the latest line of stained glass overlay window kits. A comprehensive range of designs that can be used on both window and door areas. Even beginners can achieve remarkable results using any one of these super packs. Each kit contains professional, standard material currently used throughout the glass and window industry. Tools and template printing software are also included.

**TRADITIONAL LEADED WINDOW KIT 006630**  
Decorating a window or glass surface should be better fun than ever before. Using one of the new Duralead window kits will enable you to transform a plain leaded glass window into something special. This traditional leaded window kit contains everything needed to get your project completed. Software with a variety of designs enables you to custom fit any one of four patterns to your existing window or door glass. This pack is also available without the printing software and is sold in 4mm, 6mm, 8mm and 12mm wide lead profiles.

**STAINED GLASS WINDOW KIT 006641**  
A simple and very cost effective way of converting a single plain glass panel into a colorful elegant work of art. This super kit contains enough material to complete any one of 4 designs provided in the stained glass software, which is also included. The lead overlay in this kit is 6mm wide and helps with easy curving or bending. Even a beginner can make a top class job with this pack. Application tools are also included.

Applied On To Any Existing Glass

you can download free design software:  
<http://www.duralead.com/doyourself.html>



Shyness can prevent you from getting maximum out of life

## obstacles of opportunity

In ancient times, a king had a boulder placed on a roadway. Then he hid himself and watched to see if anyone would remove the huge rock. Some of the king's wealthiest merchants and courtiers came by and simply walked around it. Many loudly blamed the king for not keeping the roads clear, but none did anything about getting the big stone out of the way. Then a peasant came along carrying a load of vegetables. On approaching the boulder, the peasant laid down his burden and tried to move the stone to the side of the road. After much pushing and straining, he finally succeeded. As the peasant picked up his load of vegetables, he noticed a purse lying in the road where the boulder had been. The purse contained many gold coins and a note from the king indicating that the gold was for the person who removed the boulder from the roadway. The peasant learned what many others never understand.

"The difference between genius and stupidity is the genius has its limits".

**Being serious isn't all that important.**

**What counts is knowing what to be serious about.**



Aristotel

**Words from the greatest philosopher of all time.**

"Character may almost be called the most effective means of persuasion".

"Pleasure in the job put perfection in the work".

"The beauty of soul shines out when a man bears with composure one heavy mischance after another, not because he does not feel them, but because he is a man of high and heroic temper".

**If you really want to do something, you'll find a way;**

**if you don't, you'll find an excuse".**

## Assertiveness

Assertive behavior is active, direct, and honest. It communicates an impression of self-respect and respect for others. By being assertive, we view our wants, needs, and rights as equal with those of others. An assertive person wins by influencing, listening, and negotiating so that other people choose to cooperate willingly.

**Character is made by what you stand for; reputation, by what you fall for.**

## Authority

Authority is inner confidence. A trust in your skills and abilities. It comes from the inside, from the attitude of "I can do that. I deserve success. This attitude radiates outwards as you assert your rights, honestly ask for what you want and need, and develop a willingness to give to others and yourself.



"When you come to a folk in the road, take it".



People you didn't know about

**Duraload Multyfilm**  
Wilson Road, Humberston  
North East Lincolnshire, DN16 4AW, England.  
Tel: 44-1472-811125  
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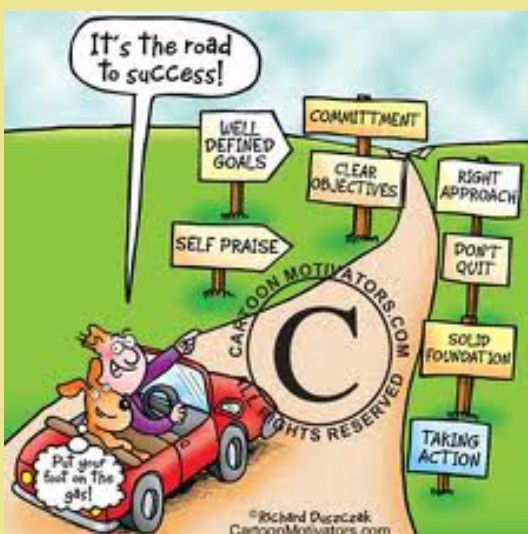
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A proclaimed prophecy, a blind woman named Baba Vanga was born and raised in the mountains of Rupite, Bulgaria. Vanga was blinded as a child during a storm. She began seeing visions and predicting the future at the age of 16. In her words, she saw the life of those standing in front of her as a film, from birth to death. Her predictions have been horrifyingly accurate. In 1980, she predicted that, "At the turn of the century, in August of 1999 or 2000, Kursk will be covered with water, and the whole world will be weeping over it". The Russian submarine Kursk perished in August 2000. Vanga later foretold the events of September 11th, exclaiming in 1989, two years before, "Horror, horror! The American brethren will fall after being attacked by the steel birds. The wolves will be howling in a bush, and innocent blood will be gushing." Vanga claimed during the 1980s, that in 200 years, man will meet with beings of another planet, and that aliens have been living on earth for many years already, coming from a planet they referred to as Vamfim. Vanga had many followers throughout her life, until her death in 1996, of which she predicted to the exact date. She did not enjoy talking about the future however, as seeing the future unfold badly for many she cared about upset her greatly. She explained that she was able to communicate with spirits of the dead and spirits of the unborn also. Interestingly enough, Vanga was in fact illiterate, and spoke in a heavy dialect. When videos of her were shown on Bulgarian TV, subtitles were added for the public to understand her. Being the mysterious woman that she was, people have been captured by her predictions that have been shown to be about 90% accurate. Vanga made various predictions before she passed away, about the future and what the world holds for the rest of us. She has foretold that the polar ice caps will melt to completion and water levels will rise. She predicted in 1995, that by 2018 China will have become the new world superpower, and USA will fall under a new president. As of 2076, according to Vanga the entire world will be under communist control. However much we want to believe of Vangas predictions about our worlds future, it is hard to disregard them completely.

## Your Image

You communicate power through your image. Do you project an image consistent with strong leadership? Stand tall and walk proudly, remembering that you have value as a person. When you meet others, make direct eye contact and keep your handshake firm and friendly. Clearly state who you are and what you do.

It is better to be wise than to seem wise.



"GREAT MINDS discuss ideas, average minds discuss events, small minds discuss people".

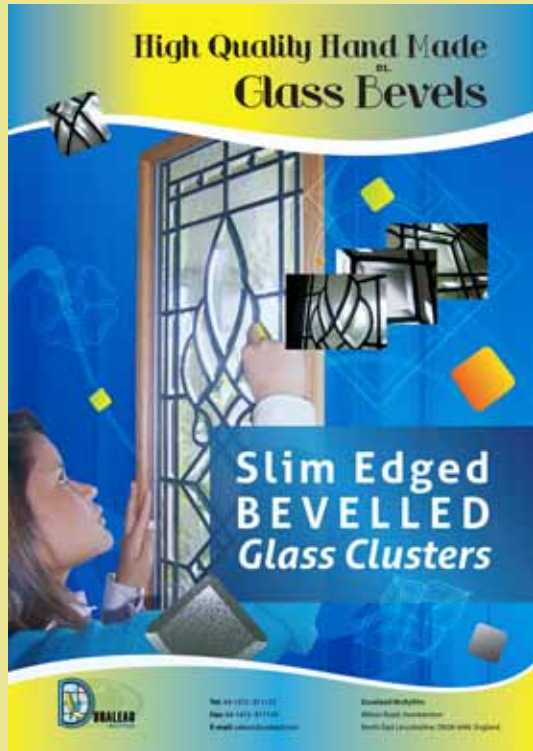
## Communicating

Communicating a sense of personal power comes from a belief that you can reach your goals in your own way. Powerful people empower others and encourage others to express themselves openly. You communicate a sense of personal power by developing certain traits.

Every survival kit should include a sense of humor.

What you say tells other people what you are.

When the mouth stumbles  
it's worse than the foot.



Kim Peek

Kim Peek, known as "The Rain Man", has been dubbed one of the most extraordinary human beings alive. Scientists have been dumbfounded by his mental capabilities and yet no other human in history has the same brain functions. Kim Peek is able to read, and remember everything to the exact letter, which means he remembers everything he has ever read or seen. He may be the only human being to have a "photographic memory". For example, if he reads a book, he is able to name the fifteenth word of the 26th paragraph, without a slight hesitation. Kim can in fact read a book the size of the bible, in around 15 minutes. He only needs to look at the page to know all the words on it. Furthermore, and more interestingly, he is unable to interpret anything of what he reads as he is autistic. If you were to meet him, you would be unable to have a conversation with him that is intellectually more advanced than that between two 6 year olds. He possesses nil social skills and needs assistance to brush his teeth and cloth himself, but he is a human library. He can count the weaves in a pillow instantly, and describe in detail anything of historic connotation. He would ace any history exam without a doubt, although he is unable to write. Studies show that he uses a different part of the brain in his process of thinking, a part that most humans are not able to use. As us "normal" beings use around 10% of our brains, so does he, but does not use the necessary parts which enable us to work as functional productive beings of society. Einstein however was known to have used over 20% of his brain through studies, while maintaining the necessary abilities of most other humans. Kim is most definitely a genius in comparison to most beings on a certain level, but what does that say for the way our brain works? If the human brain is able to function on Kim's level, while using a different part, the possibilities of what the human brain is able to do by using more than the 10-15 percent we use, are insane.

If you want to turn hours into minutes,  
renew your enthusiasm.



Groucho Marx  
The King  
of Sarcasm

From the moment I picked up your book until I laid it down, I was convulsed with laughter. Someday I intend reading it. A child of five would understand this. Send someone to fetch a child of five. I find television very educating. Every time somebody turns on the set, I go into the other room and read a book. I never forget a face, but in your case I'll be glad to make an exception. I've had a perfectly wonderful evening. But this wasn't it. She got her looks from her father. He's a plastic surgeon. Marriage is a wonderful institution, but who wants to live in an institution?

**Anyone who stops learning is old,  
whether this happens at twenty or eighty.**

**Anyone who keeps on learning not only  
remains young, but becomes constantly  
more valuable regardless of physical  
capacity.**

## SUCCESS

Often the difference between a successful man and a failure is not one's better abilities or ideas, but the courage that one has to bet on his ideas, to take a calculated risk-and to act upon it.



Duralead Multyfilm  
Wilton Road, Humberston  
North East Lincolnshire, DN36 4AW, England

Tel: 44-1472- 811123 Fax: 44-1472- 811124  
E-mail: sales@duralead.com